

THE MEANS PROJECT
RETAIL

85 pts

Min. 70 pts

Scoring Elements	Points	Notes
1. Licenses (15 possible points)		
<i>One of the following:</i>		
Applicant possesses a MRTMA or MMFLA state operating license of the same type applied for in this Application	10 ✓	provisioning centers same as retail
Applicant possesses MRTMA prequalification	5 ✓	
	15	
2. Completeness (10 points)	10 ✓	
Whether the Applicant has provided full and complete answers to each question and has provided sufficient documentation to support each answer. Includes presentation and professionalism.		
	10	
3. Business Plan (10 possible points)		
One point for each total year of combined business management experience by stakeholders (maximum 3)	3 ✓	
Completeness of Business Plan.	1 ✓	
Planned tangible capital investment in the Village, economic benefits to the Village, with supporting factual data on Applicant's history of job creation or that of its Stakeholders.	3 ✓	
Proof of funds to establish Applicant's ability to develop and carry out its Business Plan.	1 ✓	
Community Outreach and Education Plan.	2 ✓	
	10	
4. Facility and Sanitation Plan (5 points)	5	
5. Safety and Security Plan (5 points)	5	
6. Waste Water Plan (5 points)	5	

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7. Commitment to Community (35 possible points)		
Attended the Ordinance and Application Workshop. (Must provide proof, and Village will verify)	2 ✓	
Applicant commits to hiring Livingston County contractors for work and improvements to its Proposed Facility. (Must show written agreement on letterhead of local contractor).	4 ✓	
Training and Education Plan, including planned continuing education and a description of the method(s) for record retention of all training provided.	2 ✓	
Applicant commits to a net zero impact on the environment at its Business location by providing comprehensive plans to use renewable energy and reduce its environmental impact to zero or as close to zero as possible through green business practices.	2 ✓	
At least 10% of Applicant owned by a resident of Livingston County	5 ✓	
At least 10% of Applicant owned by a resident of the Village of Pinckney	10 ✓	
Operated a business in good standing in a Michigan municipality with a population under 10,000.	5 ✓	
One of the following:		
If the proposed Facility Address consists of vacant commercially viable structures that are distressed, blighted, or require significant additional investment.	5 ✓	
If the proposed Facility Address consists of currently occupied commercially viable structures that are distressed, blighted or require significant additional investment.	3	
If the proposed Facility Address consists of one or more vacant building(s) that are commercially viable structure(s) that are not distressed or blighted.	2	
If the proposed Facility Address is or consists of no commercially viable building structures, or is a Vacant Parcel.	1	
	35	
TOTAL	85	
TIE BREAKER A – 1 point The Applicant with the largest percentage of ownership currently residing in Michigan.	1	

QPS (Higher profile)
RETAIL

Min. 70 pts

66 pts

Scoring Elements	Points	Notes
1. Licenses (15 possible points)		
<i>One of the following:</i>		
Applicant possesses a MRTMA or MMFLA state operating license of the same type applied for in this Application	10 ✓	
Applicant possesses MRTMA prequalification	5 ✓	
	15	
2. Completeness (10 points)	10 ✓	
Whether the Applicant has provided full and complete answers to each question and has provided sufficient documentation to support each answer. Includes presentation and professionalism.		
	10	
3. Business Plan (10 possible points)		
One point for each total year of combined business management experience by stakeholders (maximum 3)	3 ✓	
Completeness of Business Plan.	1 ✓	
Planned tangible capital investment in the Village, economic benefits to the Village, with supporting factual data on Applicant's history of job creation or that of its Stakeholders.	3 ✓	
Proof of funds to establish Applicant's ability to develop and carry out its Business Plan.	1 ✓	
Community Outreach and Education Plan.	2 ✓	
	10	
4. Facility and Sanitation Plan (5 points)	5	
5. Safety and Security Plan (5 points)	5	
6. Waste Water Plan (5 points)	5	

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7. Commitment to Community (35 possible points)		
Attended the Ordinance and Application Workshop. (Must provide proof, and Village will verify)	2	did not attend
Applicant commits to hiring Livingston County contractors for work and improvements to its Proposed Facility. (Must show written agreement on letterhead of local contractor).	4 ✓	
Training and Education Plan, including planned continuing education and a description of the method(s) for record retention of all training provided.	2 ✓	
Applicant commits to a net zero impact on the environment at its Business location by providing comprehensive plans to use renewable energy and reduce its environmental impact to zero or as close to zero as possible through green business practices.	2	letter, not a plan
At least 10% of Applicant owned by a resident of Livingston County	5	→ Markifer and/or SMA Enterprises
At least 10% of Applicant owned by a resident of the Village of Pinckney	10	→ Not listed in ownership structure of QPS
Operated a business in good standing in a Michigan municipality with a population under 10,000.	5 ✓	
One of the following:		
If the proposed Facility Address consists of vacant commercially viable structures that are distressed, blighted, or require significant additional investment.	5 ✓	not sure fire station counts as "blighted" but OK.
If the proposed Facility Address consists of currently occupied commercially viable structures that are distressed, blighted or require significant additional investment.	3	
If the proposed Facility Address consists of one or more vacant building(s) that are commercially viable structure(s) that are not distressed or blighted.	2	
If the proposed Facility Address is or consists of no commercially viable building structures, or is a Vacant Parcel.	1	
	35	35
TOTAL	85	85
TIE BREAKER A – 1 point The Applicant with the largest percentage of ownership currently residing in Michigan.	1	

min. 70 pts

LUME
RETAIL

65 pts

Scoring Elements	Points	Notes
1. Licenses (15 possible points)		
<i>One of the following:</i>		
Applicant possesses a MRTMA or MMFLA state operating license of the same type applied for in this Application	10 ✓	
Applicant possesses MRTMA prequalification	5 ✓	
	15	
2. Completeness (10 points)	10 ✓	
Whether the Applicant has provided full and complete answers to each question and has provided sufficient documentation to support each answer. Includes presentation and professionalism.		
	10	
3. Business Plan (10 possible points)		
One point for each total year of combined business management experience by stakeholders (maximum 3)	3 ✓	
Completeness of Business Plan.	1 ✓	
Planned tangible capital investment in the Village, economic benefits to the Village, with supporting factual data on Applicant's history of job creation or that of its Stakeholders.	3 ✓	
Proof of funds to establish Applicant's ability to develop and carry out its Business Plan.	1 ✓	
Community Outreach and Education Plan.	2 ✓	
	10	
4. Facility and Sanitation Plan (5 points)	5	
5. Safety and Security Plan (5 points)	5	
6. Waste Water Plan (5 points)	5	

50 pts this page

7. Commitment to Community (35 possible points)		
Attended the Ordinance and Application Workshop. (Must provide proof, and Village will verify)	2 ✓	
Applicant commits to hiring Livingston County contractors for work and improvements to its Proposed Facility. (Must show written agreement on letterhead of local contractor).	4 ✓	Main contractor Farmington Hills Subcontractors - Liv Co.
Training and Education Plan, including planned continuing education and a description of the method(s) for record retention of all training provided.	2 ✓	
Applicant commits to a net zero impact on the environment at its Business location by providing comprehensive plans to use renewable energy and reduce its environmental impact to zero or as close to zero as possible through green business practices.	2	statement, no plan
At least 10% of Applicant owned by a resident of Livingston County	5	none
At least 10% of Applicant owned by a resident of the Village of Pinckney	10	none
Operated a business in good standing in a Michigan municipality with a population under 10,000.	5 ✓	
One of the following:		
If the proposed Facility Address consists of vacant commercially viable structures that are distressed, blighted, or require significant additional investment.	5	
If the proposed Facility Address consists of currently occupied commercially viable structures that are distressed, blighted or require significant additional investment.	3	
If the proposed Facility Address consists of one or more vacant building(s) that are commercially viable structure(s) that are not distressed or blighted.	2 ✓	currently occupied, not vacant
If the proposed Facility Address is or consists of no commercially viable building structures, or is a Vacant Parcel.	1	
	35	(15)
TOTAL	85	(65)
TIE BREAKER A – 1 point The Applicant with the largest percentage of ownership currently residing in Michigan.	1	

Clerk

From: Rebecca Foster
Sent: Wednesday, August 11, 2021 1:26 PM
To: Ted Kinczkowski; Brian Matson; Clerk; Tom Pais; Julie Durkin
Subject: Minutes from Meeting on 8/11/21

Seem OK?

Cannabis Review Committee
August 10, 2021
6 pm

Present: Foster, Kinczkowski, Matson

Retail applications, and scoring rubrics, were distributed for review. Clerk Chapman and President Foster had reviewed the applications previously and had scored each using the approved rubric (attached).

Committee concurred with the scoring by Foster and Chapman. There was some discussion on the facility address options for QPS and Lume. QPS location of former fire hall was awarded 5 points (vacant commercially viable structure that is distressed, blighted or require significant investment), although the "blighted" condition is debatable. Lume was awarded 2 points (vacant building that are commercially viable but not distressed or blighted), although the location is not vacant. The committee agreed that the current scoring reflected the best fit within the available criteria.

Scoring is as follows:

Lume, 65 pts. Applicant had a renewable energy statement, but no plan; had no local applicant ownership; and proposed facility address is occupied and not blighted.

QPS, 66 pts. Applicant did not attend the application workshop; had a renewable energy letter, but no plan; had no local applicant ownership (SM4 Enterprises is not listed in the QPS ownership structure, and QPS is called out specifically as the applicant).

Neither of these applicants met the 70 point minimum for consideration.

The Means Project, 85 pts. Applicant met all criteria on the scoring rubric.

The committee noted that there has been some pushback on the resident ownership on the rubric, notably from Lume. However, The Means Project would meet the minimum required points and have the highest point total even if those two criteria were eliminated.

The committee concurs and supports the Clerk's approval of The Means Project Adult-Use Marijuana Retail Application. Although a rubric was not required, the committee also supports the approval of The Means Grower Class C and Processing applications.

Rebecca Foster, President
Village of Pinckney
www.villageofpinckney.org

