




FlexRead AMR
Solution



VILLAGE OF
PINCKNEY



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ETNA Supply – About Us

- Family owned for over 60 years.
- Over 600 associates' company wide
- 23 locations nationally
- ETNA Supply authorized Sensus distributor for 35 years
- Deployed and in process FlexNet AMI solutions 38 Michigan, 43 Oklahoma
- Sensus AMR solutions 180 Michigan, 139 Oklahoma






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265 - \$220.
 \$200,000
 \$3700⁰⁰

Sensus Company History and Qualifications



180
Years serving
utilities



50M
SmartPoints
962M Messages/mo

1350+
SaaS + NaaS
Customers



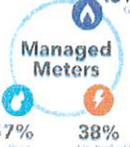
741
Patents
Granted



14K
Customers



95M
Meters



**Managed
Meters**
57% Water 38% Electricity 18% Gas



293
Patents
Pending

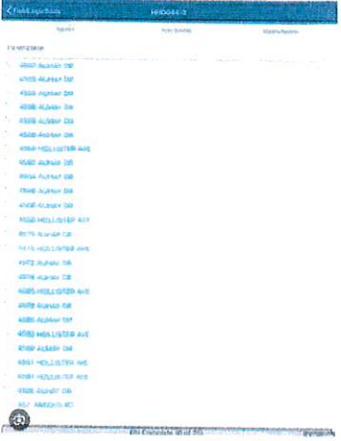
Sensus has been a cornerstone in the metering industry for more than 150 years. The FlexNet system debuted in 2006. To date, more than 1,700+ AMI systems.




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Route Reading

Current Route Reading Process



The screenshot shows a software interface for route reading. At the top, there are tabs for 'Route Reading', 'Meters', and 'Reports'. Below the tabs is a list of meter addresses, including street names and house numbers (e.g., 4007 Alameda St, 4008 Alameda St, etc.). At the bottom of the list, there is a progress bar and a 'Start' button.




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Route Reading

FlexRead Route Reading and Mapping



The screenshot displays a software interface for route management. On the right, a map shows a red line representing a route that curves through a geographic area. Numerous red circular markers are scattered along and around this route, indicating specific service locations. On the left side of the interface, there is a list of data points, including 'Address', 'City', 'State', and 'Zip', with some fields containing text like 'Map 2'.

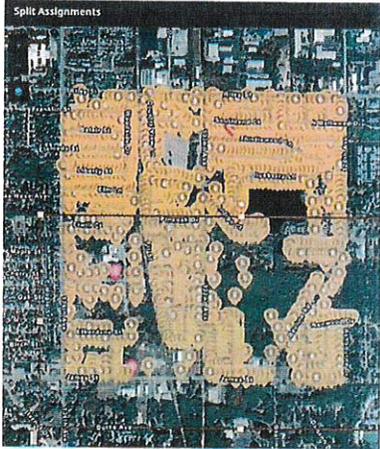
ETNA
SUPPLY COMPANY

SENSUS
a xylem brand

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Route Reading

Split Route Assignments



This image shows an aerial photograph of a residential neighborhood. The area is overlaid with a yellow semi-transparent map that delineates individual lots and street layouts. Small circular icons are placed on the map, likely representing individual service points or meters. The text 'Split Assignments' is visible at the top left of the map area.

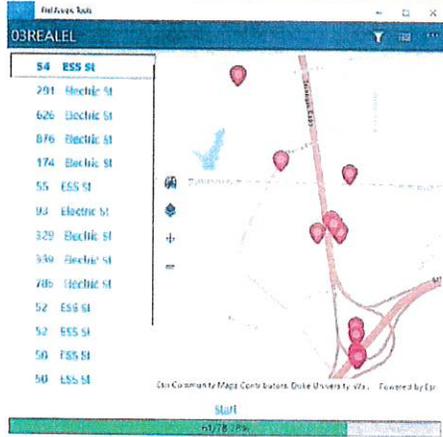
SENSUS
a xylem brand

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Android Base
Billed Monthly

Route Reading

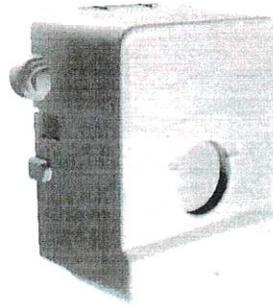
FieldLogic Tools Route Reading and Mapping



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Sensus SmartPoint

- **Over 50 Million** SmartPoints installed
- Migratable, configurable
- High power endpoints - **2 Watts**
- On demand read – Middle of Minute Communications
- 20 Year warranty – **(15 / 5 Battery)**



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Sensus Advantages

- **PROTECTED** FCC Primary Licensed Spectrum
- **2 WATT** endpoint transmission & 20W Base Stations **Power = Range**
- **1 MFG & 1 Local Michigan Distributor** for all AMI products
- **98.5% Water Meter Accuracy** guaranteed for 20 years
- **Industry Leading Water Warranty** 15 yr. Full / 5 yr. Prorated



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SUPPLY COMPANY

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Thank You



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